

GLINDA COMPANY, INC.

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Wood Dale 630-766-8785

Tax Preparation

Real Estate

Accounting

Tax Season - 2010,

Thank you for contacting us about our tax and accounting service. My name is **Gregory Ganster, CPA**, and my wife, **Linda Ganster**, is an **Attorney**. Both of us are also **Real Estate Brokers**. We established our tax business in 1996, and our professional tax experience began in 1990.

We strive to give our clients the most benefit for their fee, which normally consists of us preparing the tax return at an interactive meeting with the client. By establishing a dialogue, asking questions, and listening, we are often able to find deductions that would otherwise be overlooked. **More often than not, we can save you enough money to pay our fee.**

Most CPA firms ask the client to drop off the information for their tax return, and then the return is prepared by back-room office personnel, from a questionnaire filled out by the client. There is little or no interaction, and the tax return may or may not be reviewed by a CPA before it is handed back to the client, usually with a hefty fee.

The large national tax services prepare the tax return in front of the client, but there is no guarantee that the taxpreparer will be competent or experienced, or that you will get the same one next year. Generally, the office is not open year-round and no one from the office is available for questions after the tax season. The fee is usually higher also.

We feel that we offer a better and more reasonably priced alternative to either of the above scenarios. Our **special price of \$160**, for first-time clients, reflects a discount of **\$25 off** of our regular low price. The price includes **up to a one-hour appointment**, and free electronic filing of the federal return. We can normally complete the Federal and Illinois 1040's, itemized deductions on Schedule A, and a few other items within the hour. However, there is an additional charge for extra time or more complex issues.

Since we are a **family-owned business**, we take pride in our customer service and appreciate every one of our clients. We are also proud to say that **every one of our taxpreparers has a minimum of a bachelor's degree** and five year's experience, including two CPA's and one Attorney. Please give us a call if you have any questions or would like to make an appointment. We are enclosing a checklist and a few other items that may be useful to you. Our website at **www.glindatax.com** has some of these same documents and many other useful items. Thank you.

Greg and Linda Ganster

*Disclaimer: Linda Ganster, a licensed Illinois attorney, is an employee of Glinda Company, Inc., and as such, acts in the capacity of a tax preparer during the tax appointment. Time will not allow for a legal consultation, however, an appointment can be set for a later date to discuss any legal questions that you may have. Linda can be reached at her law office at 630-766-4322.